

2022 Compensation Plan

I- COMPENSATION TERMS

The following must take place in order for the Agent to be paid:

- a) Policy must be Active and paid by Insurance Carrier.
- b) Each commission payment will be paid as it is being received by insurance companies, whereas multiple payments will occur on each month. Insurance companies and FMO reserve the right to amend commissions during the 2022 special enrollment period.
- c) The commission schedule below applies to policies with an effective date of April, 1st, 2022 through December, 31st, 2022.
- d) Acceptable forms of payment include the following: ACH.
- e) Commission and Bonus compensation will be issued as a one-time payment.

II- Insurance Company - Tier 1 (Per Member)

Ambetter	Friday
\$35.00	\$35.00

III- Insurance Company - Tier 2 (Per Member)

Aetna	BCBSTX	Cigna	UHC
\$20.00	\$20.00	\$20.00	\$20.00

IV- Insurance Company – Tier 3 (Per Member)

Anthem	BCBSIL
\$5.00	\$5.00

** Policies from Bright, Florida Blue, Molina and Oscar will NOT be processed and will NOT receive compensation.*

** Policies with a monthly premium must have a method of payment in order to be processed. If no method of payment is provided, policies will be marked as "Issue", will NOT be processed and will NOT receive compensation.*

** Policies from carriers NOT included in the approved tiers will be marked as "Issue", will NOT be processed and will NOT receive compensation.*

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I- COMPENSATION TERMS

The following must take place in order for the Agent to be paid:

- a) Policy must be Active and paid by Insurance Carrier.
- b) Each commission payment will be paid as it is being received by insurance companies, whereas multiple payments will occur on each month. Insurance companies and FMO reserve the right to amend commissions and bonuses during the 2022 special enrollment period for policies with an effective date of March, 1st, 2022 through December, 31st, 2022.
- c) Acceptable forms of payment include the following: ACH
- d) Commission and Bonus compensation will be issued as a one-time payment.

II- Insurance Company - Tier 1 (Per Member)

Ambetter	Friday	Oscar
\$35.00	\$35.00	\$35.00

III- Insurance Company - Tier 2 (Per Member)

Aetna	Cigna	UHC
\$15.00	\$15.00	\$15.00

IV- Insurance Company – Tier 3 (Per Member)

Bright	BCBSIL	BCBSTX	Molina
\$5.00	\$5.00	\$5.00	\$5.00

** Bright's policies with a "Super" plan will be marked as "Issue", will NOT be processed and will NOT receive compensation.*

** FloridaBlue's (BCBS Florida) policies will be marked as "Issue", will NOT be processed and will NOT receive compensation.*

** Policies from carriers NOT included in the approved tiers will be marked as "Issue", will NOT be processed and will NOT receive compensation.*

2022 OEP Bonus Plan

I- Oscar FL & TX (ONLY) – New and Renewal Members

Member Tiers	Bonus Amount
300-349	\$ 5,000.00
350-499	\$ 10,000.00
600+	\$ 25,000.00

II- Ambetter – New Members

Member Tiers	Bonus Amount
250+	\$ 10,000.00

III- Friday – New Members

Member Tiers	Bonus Amount
150-249	\$ 5,000.00
250+	\$ 10,000.00

IV- Overall Production Bonus (All Insurance Companies from 10/25/2021 to 01/28/2022)

Policies	Bonus
1250-1499	\$10,000.00
1500-1999	\$15,000.00
2000+	\$20,000.00

V- Agency's Overall Production Bonus (from 10/25/2021 to 01/28/2022)

If Agency meets the Goal of 13,000 policies at the closing of 01/28/2022, Agent will get \$10,000.

** Bonuses will paid in April, 2022 or once we receive compensation from the Insurance Companies. Agent will need to be actively producing for the Agency at the time of payment.*

100%

\$

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123

12

B

I

S

A

A

A

fx

Members

A

B

C

D

E

F

Members

Policies Sold

Submitted

Pending

Issues

1692

1104

1081

23

2

Ambetter

Oscar

Friday

Bright Health

Molina

BCBSTX

178

889

92

355

29

73

10.52%

52.54%

5.44%

20.98%

1.71%

4.31%

Daily Sales

60

40

20

Policies

Members

2022 Rafaela Valiente



File Edit View Insert Format Data Tools Extensions



100%



\$

%

.0

.00

123

123

123



Members

A

B

C

D

Members

Policies Sold

Submitted

Pending

1962

1250

1241

9

Ambetter

Oscar

Friday

Bright Health

182

1082

101

398

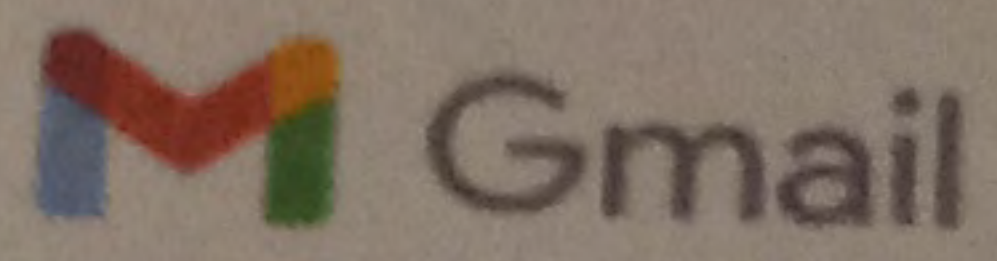
9.28%

55.15%

5.15%

20.29%

Daily Sales



Rafaela Valiente <rafaelavaliente@gmail.com>

carrier
1 message

Rafaela Valiente <rafaelavaliente@gmail.com>
To: Reinier Cortes <rcortes@avantassurance.com>

imprimelo por favor

*Compañías con las que
TRABAJAMOS*

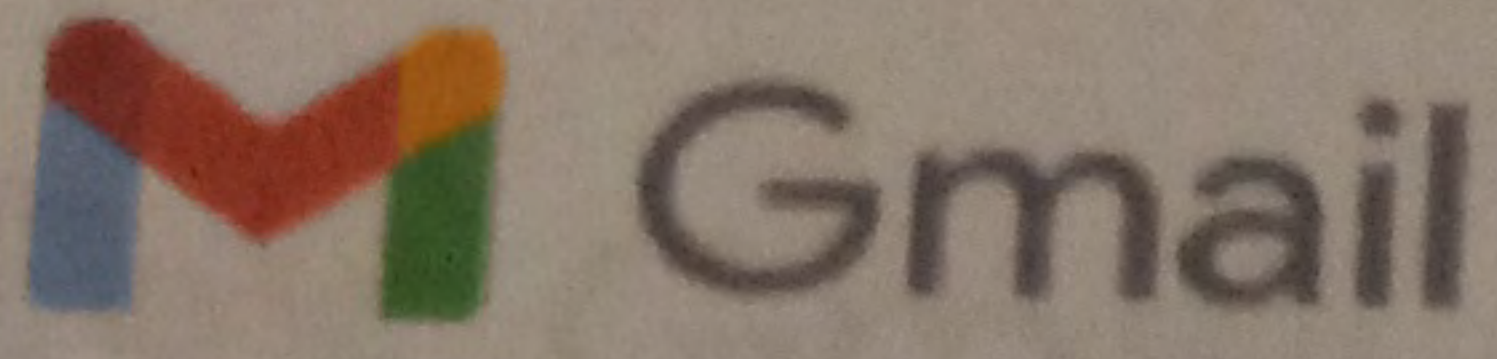
Tue, Nov 2, 2021 at 10:11

Carriers	AZ	FL	GA	IL	NC	OH	SC	TX
Aetna	Yes	Yes	Yes		Yes			Yes
Ambetter	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Anthem			Yes			Yes		
BCBS IL				Yes				
BCBS TX								Yes
Bright Health	Yes	Yes	Yes	Yes	Yes		Yes	Yes
Cigna	Yes	Yes	Yes	Yes	Yes			
Friday			Yes		Yes			Yes
Molina		Yes		Yes		Yes	Yes	Yes
Oscar	Yes	Yes	Yes	Yes	Yes			Yes
United	Yes	Yes	Yes	Yes	Yes			Yes

Carriers	Visa	Master Card	Discovery	American	Bank Accu	MoneyGram	ID CARD	
Ambetter	AutoPay	AutoPay	AutoPay	AutoPay	AutoPay	Monthly	SI	
Anthem							SI	
BCBS IL							SI	
BCBS TX							SI	Acepta
Bright Health	AutoPay	AutoPay		AutoPay	AutoPay		SI	Pago directo por el cliente
Cigna							NO	No acepta
Friday	AutoPay	AutoPay	AutoPay	AutoPay	AutoPay		NO	*4 last SSN required
Molina*	AutoPay*	AutoPay*		AutoPay*	AutoPay*	Monthly	NO*	
Oscar	Only 1st pay	Only 1st pay	Only 1st pay	Only 1st pay	AutoPay		SI	

Gracias

Rafaela Valiente
Managing Member
(305) 300-5130



Rafaela Valiente <rafaelavaliente@gmail.com>

Buen dia
2 messages

Rafaela Valiente <rafaelavaliente@gmail.com>
To: rcortes@avantassurance.com

Wed, Jul 21, 2021 at 2:10 PM

Rei por favor no entiendo los cambios tan abruptos entre los meses por favor si me revisas y me dejas saber te lo voy a agradecer

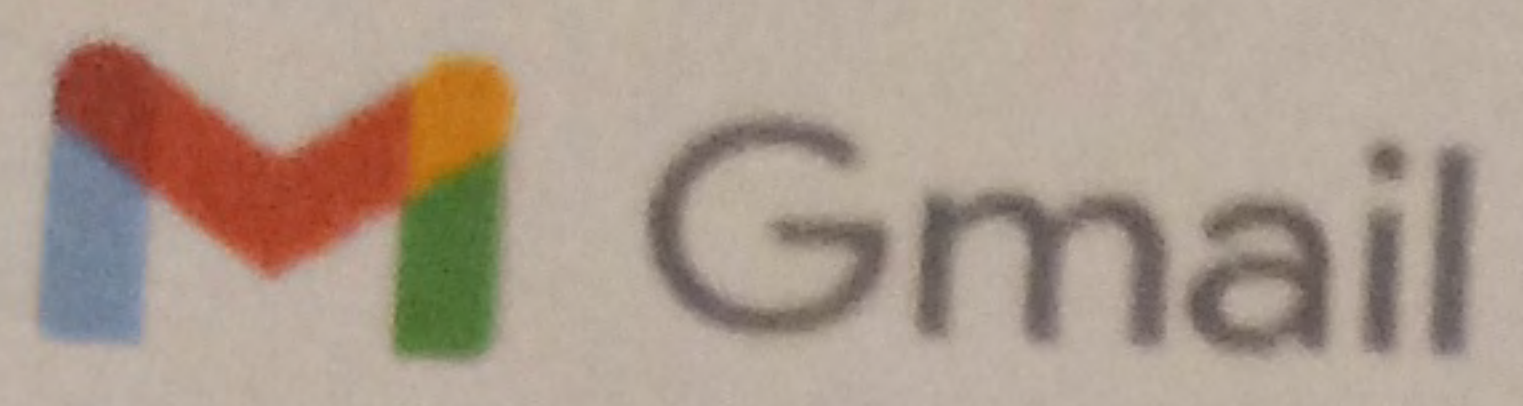
	MAYO	JUNIO
MOLINA	1100	865
BH	630	435
BCBTX	2220	1130
ANTHEM	280	80

Gracias

Rafaela Valiente <rafaelavaliente@gmail.com>
To: rcortes@avantassurance.com

Thu, Aug 5, 2021 at 10:34 AM

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Rafaela Valiente <rafaelavaliente@gmail.com>

Dias ausentes

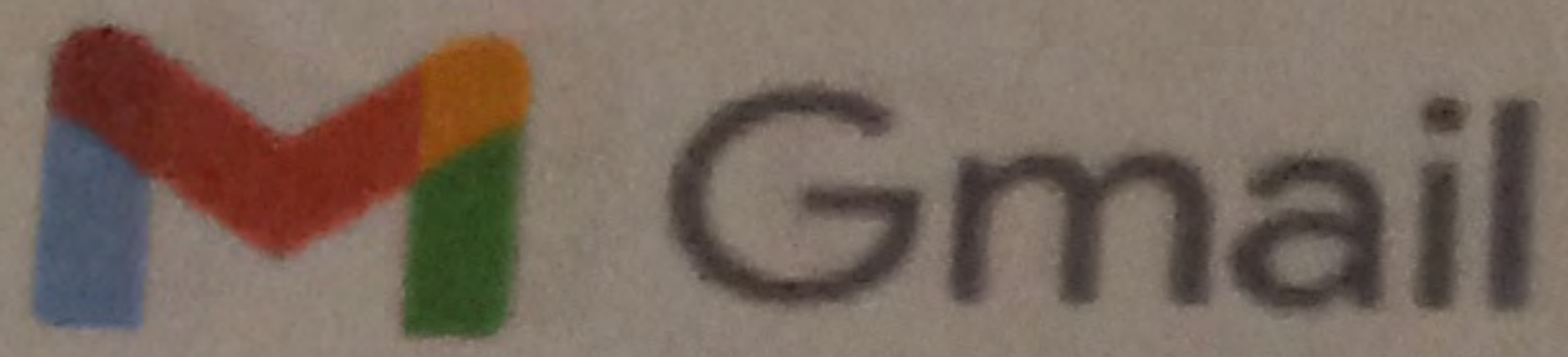
1 message

Rafaela Valiente <rafaelavaliente@gmail.com>
To: rcortes@avantassurance.com

Tue, Aug 31, 2021 at 5:18 PM

Rey el lunes 13 Septiembre tengo el app para la ciudadania
miercoles 15 Septiembre operacion 7 dias de rehabilitacion

Rafaela



Rafaela Valiente <rafaelavaliente@gmail.com>

Lo mismo

2 messages

Rafaela Valiente <rafaelavaliente@gmail.com>
To: rcortes@avantassurance.com

Wed, Jul 21, 2021 at 2:12

	ABRIL	MAYO
FRIDAY	1390	850

Revisame esto tambien por favor

Gracias

Rafaela Valiente <rafaelavaliente@gmail.com>
To: rcortes@avantassurance.com

Thu, Aug 5, 2021 at 1

[Quoted text hidden]

HOLA

2 messages

*Esta es la fecha edo comencee con Advante***Rafaela Valiente** <rafaelavaliente@gmail.com>
To: xelimar.mendez@crinsurancegroupllc.com

Thu, Oct 22, 2020 at 5:06 PM

Hola Xelimar mi nombre es Rafaela Valiente agente de seguros contratada bajo CRINSURANCE con la compañía Oscar y mediante la presente solicito la liberación para poder trabajar con otra agencia que me ha dado la oportunidad de crecer en esta industria

Sin mas

Rafaela Valiente

Suaynet Serbia <suaynet.serbia@crinsurancegroupllc.com>

Fri, Oct 23, 2020 at 6:54 PM

To: "rafaelavaliente@gmail.com" <rafaelavaliente@gmail.com>

Cc: Carlos Rodriguez <Carlos.Rodriguez@crinsurancegroupllc.com>, Alvaro Giraldo Torres <ag@crinsurancegroupllc.com>, Xelimar Mendez <xelimar.mendez@crinsurancegroupllc.com>, Naina Pina <Naina.Pina@crinsurancegroupllc.com>

Buenas noches Rafaela:

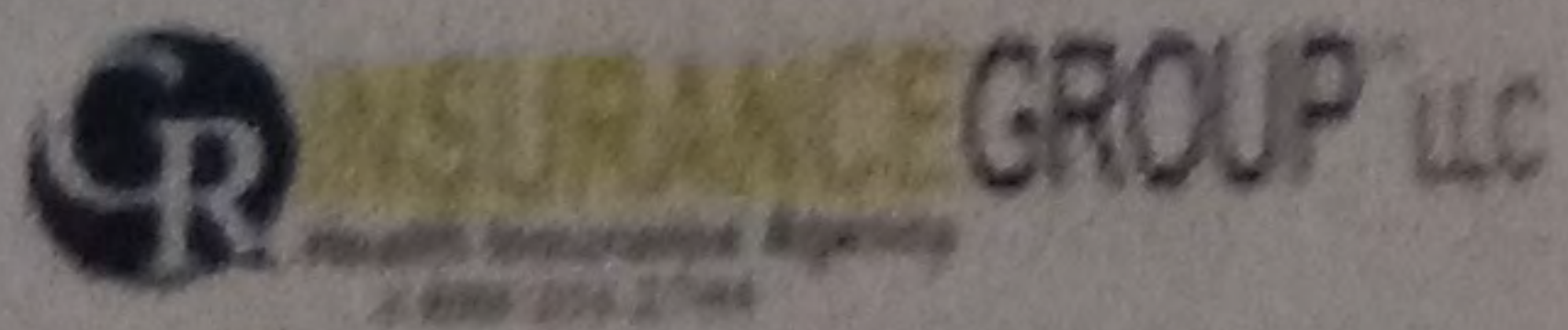
Esperamos que se encuentre bien.

Nos alegra que desee expandir sus posibilidades de crecimiento en esta industria.

Debe saber que los "reléase" solo se procesan desde enero 1ro de cada año y hasta el 30 de junio de cada año.

En esta época nosotros no procesamos este tipo de petición.

Le invitamos a que se comuniqué con nuestra Directora de ACA, Naina Pina para que le ayude con cualquier inquietud que pueda presentar.

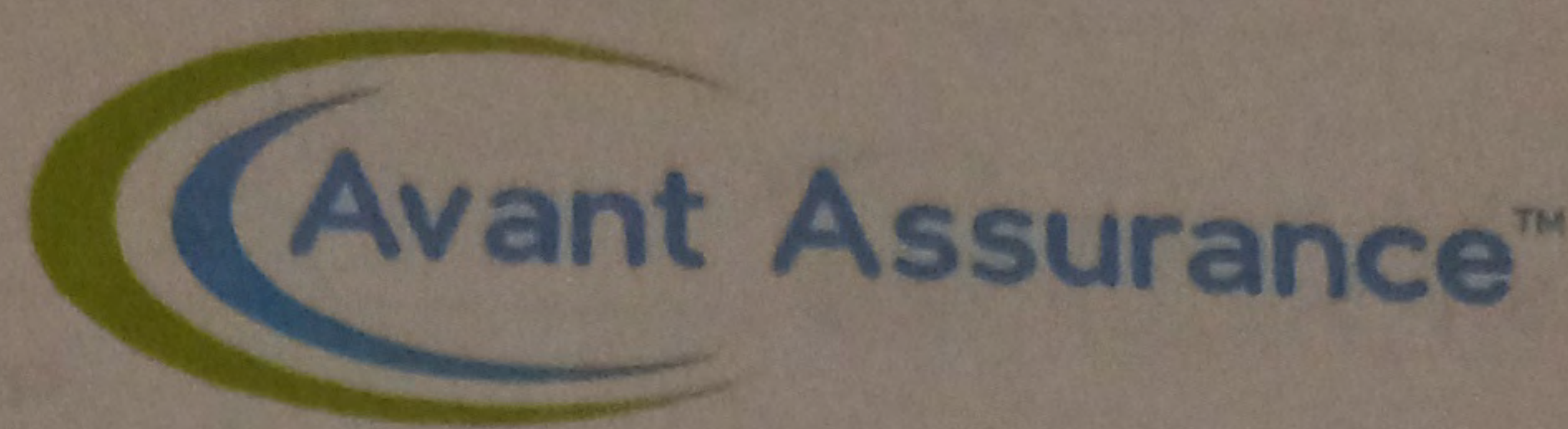
Suaynet Serbiá

Director of Operations, CR Insurance Group LLC

(321)274-5232 | (407) 985-5919 | suaynet.serbia@crinsurancegroupllc.com

www.crinsurancegroupllc.com

Miami Dade / Broward / Orlando / Tampa / Puerto Rico / Texas



To: All Staff

From: Jennifer A. Manjarres /Administration

Date: May 26, 2022

Re: New Office Access Cards (Garage)

I acknowledge that I received (1) Parking Garage Access Card for our new offices located at:

**3470 NW 82nd Avenue
Suite 700
Doral, Florida 33166**

This card will allow for access to our office building garage as well as elevator access to reach our office located on the 7th floor.

Please note that if your card is misplaced/lost, there is a fee to replace it.

.....

Received by:

X _____

Print Name:

X _____

Dated: _____